

Message Text

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PAGE 01 TAIPEI 01805 270248Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----002269 270251Z /70

R 270017Z MAR 78
FM AMEMBASSY TAIPEI
TO SECSTATE WASHDC 6856
INFO USDOC WASHDC
AMEMBASSY MANILA

UNCLAS TAIPEI 1805

COMMERCE FOR ITA/BED/OIM/EA-ROBERT KELLY

ALSO FOR ITA/BED/OIM/SAD-WANDA ALE

E.O. 11652: N/A
TAGS: BEXP, EFIS, TW
SUBJECT: U.S. COMMERCIAL FISHING EQUIPMENT SPECIALIZED
TRADE MISSION

REF: STATE 055582

1. TAIWAN MAEKET FOR IMPORTED COMMERCIAL FISHING EQUIPMENT HAS SEEN FEW DEVELOPMENTS SINCE PREPARATION OF DESK STUDY SUBMITTED JULY 1977. ACCORDING TO JOINT COMMISSION ON RURAL RECONSTRUCTION FISHERIES DIVISION CHIEF, GROC POLICY REMAINS PRIMARILY TO PROMOTE THE UPGRADING OF THE FISHING INDUSTRY'S EXISTING EQUIPMENT, WHILE MAINTAINING INDUSTRY AT ABOUT PRESENT OVERALL SIZE. THIS POLICY WOULD PARTICULARLY HOLD TRUE IF THE ABSENCE OF DIPLOMATIC RELATIONS WITH AUSTRALIA AND NEW ZEALAND SHOULD LEAD TO 30-40 PERCENT REDUCTION IN PRESENT AVAILABLE FISHING GROUNDS, AND SUBSEQUENT FURTHER EXPLOITATION OF NEW MID-PACIFIC FISHING AREAS. RECENT UPWARD VALUATION OF JAPANESE YEN MAY IMPROVE U.S. PROSPECTS SOMEWHAT AGAINST THE OVERWHELMINGLY DOMINANT

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COMPETITOR, JAPAN, WHICH, THROUGH GOOD SERVICE AND LOW-COST FINANCING, STILL CONTROLS OVER 90 PERCENT OF THE MARKET FOR IMPORTED EQUIPMENT. THEE GROC'S "BUY MORE IN AMERICA" POLICY MAY ALSO SOMEWHAT IMPROVE OPPORTUNITIES.

2. JCRR AGREES THAT PRODUCT AND TECHNOLOGY CATEGORIES LISTED REFTEL ARE APPROPRIATE TO THE TAIWAN MARKET.

3. PROPOSED SHCEDULE AS FOLLOWS:

AUGUST 26 ARRIVE TAIPEI
AUGUST 27 NO OFFICIAL ACTIVITIES
AUGUST 28 MORNING: TOUR OF NEARBY KEELUNG FISHERMAN'S
ASSOCIATION AND RELATED FISHING PORT
AFTERNOON: BRIEFING BY JCRR
EVENING: RECEPTION AT OFFICER'S CLUB
AUGUST 29 & 30 BUSINESS APPOINTMENTS
AUGUST 31 ONE DAY FLIGHT TO KAOHSIUNG TO OBSERVE TAIWAN'S
PREMIER DEEP-SEA FISHING PORT, AND HAVE BUSINESS
APPOINTMENTS AT THE KAOHSIUNG USIS LIBRARY
SEPTEMBER 1 BUSINESS APPOINTMENTS
SEPTEMBER 2 DEPART TAIPEI

4. ESTIMATED EXPENSES ARE AS FOLLOWS:

MISSION SECRETARY/RECEPTIONIST/INTERPRRETER 250 DOLS
RECEPTION 100 GUESTS AT OFFICER'S CLUB
- COCKTAILS ONLY 500 "
- BUFFET 750 "
PRINTIING/MAILING OF RECEPTION INVITATIONS 50 "
PRINTING/MAILIN 300 COPIES 3 COLOR 12 PAGE
- MISSION BROCHURES 200 "
HOSPITALITY 50 "
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TRANSPORTATION
- AIR CONDITIONED BUS TO KEELUNG AND RETTURN 75 "
- AIR FARE TO KAOHSIUNG AND RETURN 36 DOLS PER PERSON
- AIR CONDITIONED BUS AROUND KAOHSIJNG 100 "
MISCELLANEOUS 100 "
UNGER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE, EQUIPMENT, FISHING INDUSTRY
Control Number: n/a
Copy: SINGLE
Draft Date: 27 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TAIPEI01805
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780132-0512
Format: TEL
From: TAIPEI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780321/aaaaarly.tel
Line Count: 100
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3aac12bd-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Retention: 0
Review Action: RELEASED, APPROVED
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SAS ID: 3192181
Secure: OPEN
Status: NATIVE
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TAGS: BEXP, EFIS, TW
To: STATE
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